



Sales Bulletin

KOALA PRICE INCREASE ANNOUNCEMENT

Dear Valued Distributor:

This letter is to notify you that Koala Kare Products will be issuing a new price list effective November 1, 2021.

The average November price increase will be as follows:

Baby Changing Station and Accessories	12%
Seating	8%

Individual SKUs will vary slightly. Please check iBob or price list for specific details.

We will continue working diligently to mitigate the unprecedented cost pressures throughout our industry, but as previously communicated, we anticipate this period of rising cost pressure to continue for the foreseeable future.

Important Processing Information:

- A Koala Kare price list dated November 1, 2021 will be available on your iBob Main page
- New orders reflecting former pricing must be received by October 31, 2021 for immediate shipment.
- All pricing, shipping and return policies will be strictly enforced.
- Stocking orders are not to exceed an average month's purchase and will be scheduled to ship within lead times.
- Minimum Advertised Pricing (MAP) on your websites must be updated no later than December 1, 2021.

If you have further questions, please contact your Koala Kare Representative or Koala Kare Customer Service.

We thank you for your ongoing business and support.

Sincerely,

Brendan Cherry
President of Koala Kare Products

October 1, 2021

Koala Kare Products
6982 S Quentin St,
Centennial, CO 80112

